

**Personal Data**

**Name**: Mohamed Mamdouh Mohamed Hedayat

**Mobile Number**: +201008842249

**Email Address:** mohamedhedayat@hotmail.com

**Date of Birth**: 4/8/1976

**Status**: Final **Military**

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**Education**

B.Sc, [Accounting and Finance](https://www.linkedin.com/edu/fos?id=101426&trk=prof-edu-field_of_study) 1996 – 2000

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### Languages

### Arabic – English

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**Summary**

**I Believe in (One team equals more and many solutions,)**

Over Fifteen years working in Real Estate industry ,  
  
Establishment and operation sales teams for major real estate development companies,   
  
Sold more than Eighteen tourist and residential real estate project ,   
  
Sold more than five hundred real estate unit ,  
  
Handled and solved problem of more than two hundred real estate contracts,   
  
Create and operate fourteen Effective sales team,   
  
Submitted my reports to - Chairman of the Board of Directors - Director of Sales,   
  
Submitted more than eleven Successful and Active sales plan ,  
  
A guest in six successful real estate TV programs   
  
Made more than eight successful real estate studies

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**Real Estate Experience**

**Arabia Group (Workout)**

**January 2015 tell June 2015**

(Galleria Moon Valley – Moon Valley II – Bungalows North Coast - Galleria Mall )

Sales Manager (Broker – Corporate – North coast Residential – Commercial)

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##### **[Assets for Development](https://www.linkedin.com/vsearch/p?company=Assets+For+Development&trk=prof-exp-company-name" \o "Find others who have worked at this company)**

#### [Sales Manager](https://www.linkedin.com/vsearch/p?title=Real+Estate+Manager&trk=prof-exp-title" \o "Find others with this title) (Resale- Broker- Commercial)

April 2013 – January 2015 Cairo

Swani Egypt North Coast

Swani El-Sokhna

##### [**Wadi Degla Holding**](https://www.linkedin.com/vsearch/p?company=Wadi+Degla+Holding&trk=prof-exp-company-name)

(Branch Manager) New October Branch

2011 – April 2013 (2 years) Cairo Egypt

Wadi Degla Real Estate Development, part of Wadi Degla Holding Company delivers a wide variety of products and services to its customers. Established in 2002, the company has a track record for its commitment to its customers and shareholders and is well known for its under promise/over delivery strategy. The company strives to deliver to its client's affordable, high-end products and services in a timely and efficient manner.  
  
Wadi Degla Real Estate is the Company's arm of real estate developments delivering fully integrated towns, offering hotels, private villas/chalets and apartments along with all related facilities and supporting infrastructure.  
  
Wadi Degla Real Estate Development has been catering to the markets needs for creative housing and property management services. Nestled strategically in some of Egypt's most prime locations, Wadi Della's integrated real estate operations comprise of five high-end residential compounds and five weekend housing getaways. You can find these projects in Ain E Sokhna, New Cairo, and Maadi, 6th of October City, Hurghada, and North Coast. Furthermore, Wadi Degla Real Estate also has many projects in the pipeline, which include locations in New Cairo, Heliopolis and Maadi

##### [**American Property Management**](https://www.linkedin.com/vsearch/p?company=American+Property+Management&trk=prof-exp-company-name)

#### [Sales Manager](https://www.linkedin.com/vsearch/p?title=Sales+Manager&trk=prof-exp-title)

June 2011 – October 2011 (5 months) Giza

Ownership of real estate and large homes  
Residential communities with a U.S. nature   
(American Houses) Residential Compound

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##### [**Emirates Heights**](https://www.linkedin.com/vsearch/p?company=Emirates+Heights&trk=prof-exp-company-name)

#### [Sales Manager](https://www.linkedin.com/vsearch/p?title=Sales+Manager&trk=prof-exp-title)

January 2008 – June 2011 (3 years 6 months)

Sale and marketing of real estate  
Emirates Heights Resort, Egypt North Coast

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##### **Murabahat Real Estate Solutions**

#### [Team Leader](https://www.linkedin.com/vsearch/p?title=Team+Leader&trk=prof-exp-title) (Corporate)

January 2006 – January 2008 (2 years 1 month) Cairo

Sharm Lagon (Resort), Sharm ElShikh

Abraj Al-Bait (Mecca)

Reem Residence 6 October

Piacera El-Sokhna

##### [**Housing Solutions**](https://www.linkedin.com/vsearch/p?company=Housing+Solutions&trk=prof-exp-company-name)

#### [Sales Manager](https://www.linkedin.com/vsearch/p?title=Sales+Manager&trk=prof-exp-title) (Junior Sales – Senior Sales – Sales Manager)

January 2000 – 2006 (6 years) Egypt - Canada – USA

Brokerage real estate, homes, land and commercial

#### Interests

[Football- Swimming –Driving- Travel and trips -Reading](https://www.linkedin.com/vsearch/p?keywords=Football%0A+Swimming%0A+Driving%0A+Travel+and+trips%0A+Reading&trk=prof-addl_info-interests)

### Honors & Awards

#### Additional Honors & Awards[Edit](javascript:void(0);)

Award for best Novel writer of the Ministry of Education  
Best player award of the Egyptian Federation of Basketball

This me, and I am looking forward to be one of your team