

CONTACT

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### SKILLS

- Sales management
- Business
- Use urban project managment programs such as ,PRIMAVERA
- Experience in using software, EXCEL & WORD
- Experience in using software, SAP 2000 & CAD & REVIT
- Experience in using software, TOTAL STATION
- Ability to work independently and within a team
- Customer service
- Market analysis
- Sales forecast

### LANGUAGES

Arabic English (Level B1)

### HOBBIES

- Football
- Car race
- Camping
- Swimming

# **Dyaa Adel Ahmed**

## PROFILE

Dynamic sales manager with more than 2 years of experience in sales and team management. Strong business development, negotiation and key account management skills. Proven ability to achieve sales targets and significantly increase revenue. Results oriented, motivated and focused on customer satisfaction.

## PROFESSIONAL EXPERIENCE

| 10/ 2022- 7/2024<br>Faisal , Giza | Site Engineer , Al forsan Finishing and Modern Building  |  |  |  |
|-----------------------------------|--|--|--|--|
|                                   | <ul> <li>Responsible for receiving finishing items<br/>according to the egyption code</li> <li>Supervising the site work team</li> </ul> |  |  |  |
| 11/2023 – 7/2023<br>Faisal , Giza | Site Engineer , Al forsan Finishing and Modern Building  |  |  |  |
|                                   | <ul> <li>Delivered modern finishing sites (Obour_<br/>Capital _ Madinaty)</li> </ul>   |  |  |  |
| 6/2024_4/2024                     | Implementation diploma   |  |  |  |
| 9/2024_7/2024                     | Diploma in finishing   |  |  |  |
| 11/2024_10/2014                   | Exclusive diploma  |  |  |  |
|                                   |  |  |  |  |

## EDUCATION

| 6/2023 - 10/2018                        | Bachelor of civi   | il Engineerin | g from the Gi | za Higher  |  |  |
|---|--------------------|---------------|---------------|------------|--|--|
| Institute of engineering and technology |                    |               |               |            |  |  |
| Gra                                     | aduation project _ | surveying     | appreciation_ | excellence |  |  |



